



## Special Newsletter

### FLI NET US Panel expands Top Oil & Gas Firm - Gray Reed & McGraw



First Law International is pleased to welcome Gray Reed & McGraw as its third US panel member. Gray Reed & McGraw is a Texas law firm with offices in Dallas, Houston and Tyler. Established in 1985, the firm has become a nationally-ranked powerhouse specializing in oil & gas with more than 120 lawyers in its three offices.

FLI principal Orlando Casares visited Texas several times with FLI Board members from Saudi Arabia, Angola, and Japan in search of the perfect US law firm that would complement FLI's ever-expanding energy practice in its quest to serve energy clients with worldwide requirements. This exhaustive search has led FLI to conclude its partnership with Gray Reed & McGraw which both parties believe will lead to big things for all firms in the Network. Although the firm's expertise in oil & gas is impressive, they have also earned a name for themselves by serving large and mid-sized clients in several other industries including healthcare, construction, real estate, technology, and food and agriculture.

Gray Reed & McGraw is anticipated to play an important role in coordinating energy projects for FLI. Co-founder Don Looper has been nominated as the head of FLI's energy practice group and the announcement is expected during the Gala Dinner. Mr. Looper's background and knowledge make him uniquely qualified to spearhead this practice group. The energy industry is more international today than ever before. The depth and scope of Mr. Looper's management of complex, cross-border transactions throughout the world provides the perfect platform from which to lead and big Oil Clients will respond favourably. He will truly be "at home" when amongst his international FLI NET Energy Partners at this week's FLI European Spring Conference in The Hague and working closely with fellow FLI members on future transactions. The law firm has already approached FLI with an energy project on which to collaborate with FLI member in the CIS with Gray Reed & McGraw concluding that the capabilities of FLI to service their clients around the world are "impressive".

Gray Reed & McGraw prides itself on delivering big-firm results and efficiency with small-firm attention and care for the client. They do this by understanding each client's definition of success and then attaining those results while keeping in mind time and costs. The firm constantly reassesses its clients' needs, helping it to achieve unprecedented client satisfaction.



In addition, each member of the team at Gray Reed & McGraw feels that they have a responsibility to help in strengthening the communities in which they work. Lawyers are encouraged to participate in the community through pro bono work, government service, service to their state bar and through teaching.

Gray Reed & McGraw has received many honors and distinctions, including from Fortune Magazine, Martindale-Hubbell, US News & World Report, and Best Lawyers. The Houston Business Journal ranked the firm as second place in its list of the "2012 Best Places to Work". The firm's dedicated lawyers have received accolades in every industry. While Gray Reed & McGraw is honored by the recognition for the work they have done, their true reward comes from the thanks they receive when they help their client; satisfying the needs of clients is what matters most.

We invite you to get to know the newest FLI US panel members, Gray Reed & McGraw during this week's FLI conference in The Hague. In addition to Mr. Looper, Gray Reed & McGraw will also be sending their managing partner Mr. J. Cary Gray, leader of the firm's litigation section of their Dallas office Mr. James J. Ormiston, and Mr. J. Wayne Ballew from the firm's corporate group.

