



# NEWSLETTER

*for the busy, successful lawyer on the go*

Edition 48: September 2013

## Message from our President

Dear Friends,

September has been a month of cross-border mandate negotiations. Not only did we secure the significant project involving many EU jurisdictions from a major Life Sciences US client but also another cross-border mandate for Data Protection/Retention/Loss Prevention from another multinational client. FLI's brand continues to position itself in the market as a sound alternative to the international expensive law firms. The further development of the Life Sciences and Data Protection Practice Groups is just one example, which continues to impress clients and prospective clients and confirms to be an area FLI will focus more efforts among our Partners. In the next few days, FLI will launch its first Data Protection Practice Group conference to continue to strengthen the value, which such global platform could offer to a number of clients - Wragge & Co. will chair the first event (20 FLI NET have confirmed attendance).



## FLI Cross-border Bid – Successfully Awarded

First Law International is pleased to announce that our network has been awarded with a challenging, cross-border Marketing Material Review project by one of its largest multi-national clients!

Having been short-listed and invited for an on-site presentation at client's regional headquarters in Switzerland, FLI demonstrated its global prowess to review their marketing materials across a wide array of publications.

FLI's presentation comprised a panel of FLI NET experts from Belgium, UK, Spain, The Netherlands, and France (while via conference call FLI NET Partners from Poland, Italy and Ireland also joined the presentation).

FLI is very grateful to each individual FLI NET partner who has supported this effort thus far. Especially those who assisted in the preparation of the group presentation and made time of their busy schedules to attend the on-site meeting for the pitch.

FLI has demonstrated once again its ability to mobilize multi-jurisdictional resources under a short-notice and assemble a cross-border impressive platform that could only be described as a power-house.

FLI NET Partners leading this project are now undergoing the necessary technical training in order to familiarize themselves with client's internal protocols and procedures prior to the kick-off of the project.





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## **FLI NET India** – Leading Indian Firm Joins First Law International



“First Law International is pleased to announce the joining of Suresh A. Shroff & Co. (“SAS”) (sister firm to Amarchand & Mangaldas & Suresh A. Shroff & Co. (“AMSS”) in its network.



Having originally audited FLI during the Singapore client development conference in December 2012 and attended the FLI Board meeting held in Prague this August, SAS has informed FLI of its decision to become its network member.

FLI officially welcomes SAS to its global family!”

## **Accolades & Special Recognition to FLI NET Partners**

### **FLI NET USA (Payne & Fears)** – “Super Lawyers”



U.S. FLI-NET partner **Payne & Fears LLP** had eleven (11) attorneys that were named to the 2013 Super Lawyers list. Super Lawyers, a Thomson Reuters business, is a rating service that identifies the top five percent of lawyers in each state. Super Lawyers also selects 2.5 percent of up-and-coming lawyers to recognize as Rising Stars and the firm had eight (8) attorneys named to that list.

This summer Payne & Fears LLP was proud to be named to “**Best Places to Work List in Orange County**”, California where the firm's headquarters are located.

Partner Dan Rasmussen, with other attorneys from Payne & Fears LLP, successfully defended Disney against allegations that its policy prohibiting two-wheeled vehicles from entering its theme park was a violation of the Unruh Act and California Disabled Persons Act.



**Alem  
& Associates**

## **FLI NET Lebanon – Invited by UN to Present at Workshop**

Alem & Associates, the FLI NET partner in Lebanon, was invited to speak at a conference organized by PWC about Perspectives in International Arbitration. The firm has continually been invited to speak by several organizations and is becoming a valuable asset to the international legal community.

For more information on Alem & Associates participation in regional conferences click [HERE](#)

**SKW  
Schwarz  
Rechtsanwälte**

## **FLI NET Germany – Top 100 Employers Law**

FLI NET partner **SKW Schwarz** has again been ranked among 'Top 100 Employers Law' for the year of 2013. This is not the first time the firm has been recognized, but the continued selection for this award makes SKW Schwarz a distinguished member of FLI NET.

More information available [HERE](#)

**DACHENG  
LAW  
OFFICES**  
大成律师事务所

## **FLI NET China – Moscow Office Officially Launched**

Just last month FLI partner **Dacheng Law Offices** launched its newest base in Moscow. There was a grand reception to highlight the occasion. Officials from the Chinese embassy and heads of Chinese enterprises operating in Russia were some of the prestigious guests marked in attendance.

To read more about the event click [HERE](#)