



NEWSLETTER

for the busy, successful lawyer on the go

Edition 49: October 2013

Message from the Board

Dear Friends,

As a European you feel a bit uneasy these days when using the good old cell phone to talk over client matters. Which so-called “authority” is tapping your phone, mobile device or hacking your Facebook account today? As written earlier at this place, FLI has put legal advice on data protection at the top of its priorities. We see that especially US clients entering the European market have certain sensitivity for this issue – well, let’s hope for the best. Thanks to our clients our data protection group is busy all day and we are proud of that. Another high ranking topic on today’s agenda is “life science.” Combining the skills and experience of FLI members across the globe, we have managed to win the hearts of a number of top companies in the medical devices and pharmaceutical industry and persuaded them that the review of their global advertising programs is in the best hands with our fellow FLI Partners. So as we can all see, FLI is once again able to go one step further. Our system of Practice Groups works very well integrated and our professionalism is well received by our clients. Besides that the annual general conferences in Lyon, Berlin and The Hague have created trust and a better understanding of what your fellow geese can do for your clients. More and more cross border mandates are reported to Brussels. This gives us hope for a continuing growth of the network from all corners. Thank you all for your unflinching efforts. Without each of you the network would not be what it is today!



Klaus Jankowski, SKW Schwarz, FLI NET Executive Management - Germany

FLI NET luncheon – IBA Boston

On the occasion of the IBA Boston (Oct 6 – 11), First Law International was pleased to host a working luncheon for all attending FLI NET Partners and clients.

FLI Principal, *Mr. Orlando Casares*, welcomed FLI NET Partners from 20 countries for an enjoyable and lively round-table event aimed at facilitating valuable networking opportunities among fellow FLI NET partners and others guests.

An important part of the meeting was devoted to an FLI client who flew in from the Midwest to meet all attending FLI NET Partners in order to present his company’s business model and global expansion initiatives relying (potentially) the entire FLI network.

Following an insightful presentation by the CEO of his company’s business objectives and contributions by individual FLI NET members in attendance, FLI was asked to draft an executive memorandum working document summarising project’s most salient points.

FLI NET Partners are now in process of “sweeping” through their local markets for potential M&A targets to kick-off this project.

FLI Brussels would like to thank those Partners who attended the luncheon to make a favorable impression on the client.





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Cross-state Litigation support – FLI NET USA in focus

FLI NET USA Partner firms Looper Reed & McGraw and Workman | Nydegger have joined forces to support an FLI NET client from Mexico on a litigation matter.

At the client’s request, Mr. Casares traveled to Houston to introduce both FLI NET US Partners to the client at the offices of Looper Reed & McGraw. The meeting proved valuable for both the client and FLI Partners in order to align the required support in an integrated and efficient manner.

By combining the IP wealth of experience from W|N with the litigation prowess of LRM, the client felt secure to have retained the right team in this important case involving an alleged trademark infringement.

More and more, international clients are seeing FLI’s compelling business model by relying on the ability of FLI to deliver the best local legal team on the ground with the right skill set and internal competencies to deliver the best possible support under the circumstances – by bringing together cross-border and in this case, cross-state partners together, the synergy created works very cost-effectively for the benefit of the client.

FLI NET Client-driven Conference – Shanghai 2013



First Law International (FLI) is pleased to be sponsor another client-driven seminar in Shanghai on **November 7 - 8, 2013** under the auspice and kind hospitality of our FLI NET Chinese Partner, Dacheng Law Firm, one of China’s premier law firms.

FLI will be represented by its Asian Pacific Partners from the Republic of Korea, Hong Kong, Japan, Philippines, India, and the seminar’s hosts – China, as well as by the

partners from Australia, Taiwan, Vietnam/Thailand, and Malaysia via conference call.

Among various points of discussion, FLI NET will update attending VIP clients and guests on current developments in the area of compliance as well as emerging topic of Shanghai Pilot Free Trade Zone.

A detailed agenda of this special event can be found [HERE](#).

FLI’s Principal, Mr. Orlando Casares, is looking forward to seeing all attendees in Shanghai!



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Accolades, Deals, & Special Initiatives by FLI NET Partners

FLI NET Germany – FOCUS ranking

The leading German business magazine FOCUS has published a ranking chart of business law firms in Germany based on a poll amongst the law firms themselves.

FLI is very pleased to announce that **SKW Schwarz**, FLI NET German partners (and members of the Executive Board) have been featured with the following accolades:

- SKW Schwarz' practice group information technology/telecoms was ranked No. 6 ("often recommended by colleagues", "high presence in the business press") in 18 leading law firms only after the international magic circle firms.
- The practice group media law was ranked No. 6 ("often recommended by colleagues") in 16.

FLI NET Kyrgyzstan – Supporting young lawyers

As part of its initiative to support the development of the new generation of legal professionals in Kyrgyzstan, **Kalikova & Associates** (FLI NET Kyrgyzstan) announced its annual scholarship program among students of law schools.

The Firm offers three K&A Scholarships in amount of 10,000 soms each and an opportunity for outstanding law school graduates to undergo up to a 3 months internship at Kalikova & Associates.

More information about the program you may find by the following [link](#).

FLI NET Greece – LAGIE Engagement

The Greek Power Market Operator (LAGIE) has retained **Kelemenis & Co.** (FLI NET Greece) to review the existing legal framework that governs its operation and to assist LAGIE with proposals of legislative and regulatory nature towards the convergence of LAGIE's operation with the European model.

The assignment is of high relevance to the changes that are forthcoming in Europe under the anticipated coupling project for power markets in South-Eastern Europe in 2014. In this context, LAGIE has already proposed measures which aim to eliminate distortions in the existing regulatory framework and do so in line with the EU Target Model.

The firm's contribution is part of the process of the gradual transformation of LAGIE towards a power exchange and will also deal with assessing and streamlining the credit risks assumed by LAGIE and with the liquidity problems currently facing the Greek electricity market and the cash liquidity of LAGIE.

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ASSOCIATES &
law firm

Kelemenis & Co.
Attorneys at Law