

Edition 68: May 2015

## Message from FLI NET Partners



It is now two weeks since we commenced our 2015 spring conference and I am delighted to tell you that it was very successful.

The conference was co-hosted by Shardul, Amarchand Mangaldas & Co. from India and Wragge Lawrence Graham & Co from the UK.

There were 45 law firms present and an impressive turnout of FLI clients including DHL, Bray, LegalZoom and Shell International.

The overall messages from the conference will be forwarded to all of you accompanied by a post-conference survey we intend to conduct as mentioned in my closing remarks.

Our next regional conference is in the Philippines on November 12-13, 2015 and we hope to see as many of you there as possible.

As far as the annual conference is concerned the preliminary planning stages have already commenced in relation to the spring 2016 conference taking place in Brussels. In fact, FLI HQ already met with Van Bael & Bellis' team to get the discussion going.

I mentioned at the conference that we are very open to feedback as to how the conference can be improved and therefore would be very grateful if people could provide that feedback as to what could work better and what may be we have not tried yet.

I would particularly like to hear from those firms who did not attend the spring conference this year and would like to understand why not and what we can do to make 2016 more attractive to them.

Finally the Bylaws which were presented to members in the conference break-out sessions will be finalised during the course of June and issued to take effect in July.

Thank you to those of you who will have provided your feedback by June 7th as initially requested. It is imperative that everyone is given the opportunity to share their concerns, if any, considering the binding effect of the Bylaws from here on out.

David Hamlett, Wragge Lawrence Graham & Co., FLI NET Partner UK

## MULTINATIONAL CLIENT REQUESTS LARGE-SCALE EMPLOYMENT SUPPORT IN AFRICA

FLI NET has been requested to assist multinational client with a large-scale employment matter in DRC (termination of over forty employees). The local partner firm, Maître D. Masongo & Associates, is coordinating all relevant steps in close coordination with FLI HQ to ensure flawless and successful

completion of the assignment. FLI NET's local team has been instrumental for that multinational client in bringing all its local operations to a level where all internal structures, processes, and leaders are in proper places to allow the client to focus on growing its business in the region.

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## NEW FLI NET PARTNER IN MEXICO

FLI NET is very pleased to announce the joining of **Basham, Ringe y Correa** as its new Mexican partner firm!

Basham, Ringe y Correa is one of the leading full-service law firms in Latin America. Established in Mexico in 1912, Basham draws a century of experience assisting its clients in conducting business throughout Mexico and abroad. The firm's clients include prominent international corporations, many of them on the Fortune 500 List, medium-sized companies, financial institutions and individuals.

The firm's large group of lawyers and support staff are committed to maintaining the highest professional and ethical standards. Constantly exposed to the international legal system, many of Basham, Ringe y Correa's lawyers and other professionals have completed graduate studies at foreign universities and have worked at companies and law firms abroad.

Basham's preventive and strategic advice on all types of law allows the firm to offer its clients effective, complete and timely solutions to their concerns. The firm's in-depth knowledge and insight into the international as well as the domestic market, including economic trends and current affairs, give the firm a solid base and perspective in order to offer fully-integrated and tailored solutions to every client.

The firm has regulatory and practical expertise in all areas of modern practice and advises clients on investment, joint ventures, domestic and international tax planning, in-bond manufacturing (maquiladoras), tax, mergers and acquisitions, corporate and contracts, antitrust, banking and finance, securities, bankruptcy, trusts, insurance, business organizations, international trade, NAFTA and WTO matters, anti-dumping duties, intellectual property, administrative law, public bidding, privatizations, government regulations, immigration, labor, social security, consumer protection, environmental law, health, energy, telecommunications, air, land, and maritime transportation, tourism, civil and commercial litigation, arbitration, criminal law, estate planning, real estate and agrarian matters.

On the occasion of the JVA signing, Pete Larsen, and Jonathan Worthington (Gray Reed & McGraw) joined Orlando Casares in Mexico City to officially welcome Basham to FLI NET. Mr. Casares also conducted the FLI NET Compliance Training with Basham's team that is now fully certified.

For more information on Basham, Ringe y Correa, please visit the site: [www.basham.com.mx/en](http://www.basham.com.mx/en)

FLI extends a warm welcome to Basham, Ringe y Correa!



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## NEW FLI NET PARTNERS IN CHINA and AUSTRIA

During the proceedings of the FLI NET UK Spring Conference, FLI welcomed two brand new partners from China and Austria, who made their debut at the event for the first time.

The new **FLI NET Chinese partner** firm is **Llinks Law Offices**.

Llinks Law Offices is a leading PRC law firm with a nationwide and international finance, corporate and commercial practice. With offices in Shanghai and Beijing, the Firm aims to help clients achieve their business goals and provide professional services of the highest caliber, combining technical excellence with commercial awareness and a practical, constructive approach to legal issues.

Since its founding in 1998, Llinks has consistently been at the forefront of developments in China's legal service market. Llinks has guided many international financial institutions and multinational corporations through the complex Chinese legal system, helped them localize their Chinese operations, and helped them obtain the protections of Chinese law. Llinks' technical skill, imagination, and creativity have made it China's leading law firm in banking and finance, capital markets, and corporate law.



Please visit the firm's website for any additional information: [www.linksllaw.com](http://www.linksllaw.com)

In **Austria**, FLI NET clients will now be represented by **PHH Rechtsanwälte**.



PHH Attorneys at Law is one of the leading commercial law firms in Austria and as such holds multiple international awards. The Firm offers the highest levels of comprehensive legal and economic advice. This allows PHH to find solutions which are tailored to the clients in content and structure. In doing so, the Firm is breaking new ground and finding proactive responses. Committed, courageous, precise.

Customer satisfaction is the highest priority at PHH. Experts from a wide range of specialist areas are available to the Firm's clients. A respective team guarantees not only the highest levels of comprehensive, but also flexibility and personal partner support. Thus, clients benefit from solutions which are tailored in content and structure.

As the only law firm in Austria, PHH offers a web-based, electronic platform for carrying out transactions and projects of all kinds through PHH Traffic. PHH Traffic complies with the telebanking safety standard and ensures structured, efficient and, above all, secure project management.

Further information about PHH is available at the Firm's website: [www.phh.at](http://www.phh.at)

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## US CLIENT EXPANDS ENGAGEMENT WITH FLI NET

Having successfully assisted an US multinational client with a series of acquisitions in UK, India, and South Africa, FLI NET has been requested to move forward on a number of corporate matters in the

Americas (Puerto Rico) as well as in the EU (Luxembourg, Netherlands, and Scotland). The joined efforts of FLI NET cross-border teams continues to deliver outstanding results to clients, which demonstrates the value of FLI NET's model.

## FLI NET FALL 2015 CONFERENCE - PHILIPPINES

With great pleasure FLI would like to announce to all partners and clients that the FLI NET Fall 2015 Conference will take place in beautiful Manila, Philippines.

The local team at SyCip Salazar Hernandez & Gatmaitan has already began the planning of the

event and welcomes all FLI NET Partners and clients to join us this November in Manila.

More on the event is found on the event's page ([LINK](#)).

We hope to see as many of our partners and guests as possible.

## FLI NET SPRING 2015 CONFERENCE, UK - Special Report

To keep the memories fresh of a very successful FLI NET UK Conference, a special report has been prepared summarizing in few pages what has transpired in two and a half days. This report can be downloaded [HERE](#).

On behalf of FLI NET, we once again would like to express our sincere gratitude to our hosts at Wragge Lawrence Graham & Co., co-sponsors at Shardul Amarchand Mangaldas & Co., all attending FLI NET Partners and Correspondent firms, and finally all other guests!





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## FLI NET ASSISTS WITH LITIGATION CASE IN SENEGAL

Recognizing the value of one FLI NET DRC partner, FLI NET has been requested to support large client with a sensitive litigation matter in Senegal. While FLI NET only has a correspondent firm in the country, due to the flexibility of its model, FLI NET is coordinating the matter with the FLI

NET DRC partner (who is accustomed to the client's expectations and is familiar with the internal structure) in order to achieve same positive results in Senegal as FLI NET produced in other African countries.