



FLI NET NEWSLETTER

Edition 57: June 2014

For the busy, successful lawyer on the go

Message from the FLI Board

Dear Friends,



At the outset, I would like to express kudos to our FLI NET member firm, Gray Reed & McGraw for immaculately hosting the most successful, well-organized FLI NET Spring Conference in May, 2014 with generous hospitality. This high energy event would be remembered for quality presentations and active participation by member firms from 40 countries, VIP guests as well as strategic clients. It has been a wonderful experience to serve on FLI NET Board almost for a year now. During this period I have witnessed rising optimism amongst the network members from 70 jurisdictions as well as clients about the opportunities it offers presently and the potential unprecedented synergy it restores for future. We have thus far formed focused Practice Groups on Food, Data protection, Life Sciences and Energy Laws and have plans to form other key practice groups. Regular interaction within these groups is expected to strengthen our service offering in respective areas. There is renewed optimism across major markets and we expect it to spread further. It provides us with much needed opportunity to work on cross border deals. In order to present ourselves as credible network, we must let the member firms know about our individual expertise, core competence and collective strengths, reach out to our clients to offer collectively our cost-efficient, high quality legal services at par with the best. A little extra effort is actually a big measure to create trust amongst the service recipients. Furthermore, In India we have witnessed a democratic revolution in the last election. New Government has reinvigorated economy for next upswing. I invite every one in FLI NET and their clients to harness the opportunities India presents going forward.

Krishan Malhotra, Suresh A. Shroff & Co., FLI NET Executive Management, India

FLI Compliance Certification Training in Africa



As part of FLI's strict corruption zero tolerance, FLI NET Partner firms in Africa undergo **Compliance Certification Training** in June.

FLI's training covers US, UK and EU legislation addressing the prevalent problem of corruption targeted by the FCPA, Anti-Bribery, Anti-Money Laundering, OECD and other similar relevant, country-specific legislation.

FLI's Certification is something very much appreciated by not only US and UK multinational listed companies with strict compliance requirements, but all clients wanting to transact business in Africa and are concerned about potential problems with the local authorities.

FLI's Principal Mr. Orlando Casares toured Kenya, Uganda, Tanzania, DRC, Nigeria, and Mozambique.

FLI enters the South African market. As part of FLI's vetting process, FLI interviewed Johannesburg's leading law firms in order to make recommendation to FLI's Board from the short-list of prospective candidates.

The announcement will be made following FLI's Board meeting in Lisbon, end of June.





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FLI Board Meets in **Lisbon**



FLI NET Executive Management Members held its quarterly Board meeting in Lisbon on June 28-29th.

Attending in person: Klaus Jankowski (DE), Willem Heemskerk (NL), David Hamlett (UK), Vitor Marques da Cruz (AO), Pete Larsen (US), Orlando Casares (BE) as well as Business Developers Marisa Martos (ES) and Carole van Basselaere (BE) evaluated FLI's half-year performance. They were joined via conference calls by the Board members from Lebanon, Japan, USA, India, and Republic of Korea.

The working agenda also covered following points:

- ✦ Upcoming 2014 FLI NET events
- ✦ FLI NET Business Development efforts
- ✦ FLI NET Development – Challenges and Opportunities

Emeritus Board member, Mr. Jacob Steinmetz (ISR) joined the meeting as well. Mr. Steinmetz is one of the 'founding' FLI NET member firms and was invited to provide valuable feedback, among other things on: FLI's growth and further development, funding of FLI-sponsored events, and future challenges & opportunities.

International Expansion: FLI Welcomes New FLI NET Partners from **Albania & Chile**

FLI is very pleased to announce the joining of two new firms from Albania and Chile to its growing family.

Albania – Haxhia & Hajdari

HAXHIA & HAJDARI Attorneys at Law was established in 1992 during the emergence of a new era of a free trade market in Albania. Haxhia & Hajdari Attorneys at Law has been a constant factor in the Albanian legal market ever since and this is reflected in numerous clients whom the Firm have advised over the years.

Founded by senior partner Prof. Dr. Av. Maksim Haxhia (former General Prosecutor of Albania), Haxhia & Hajdari Attorneys at Law was later expanded to include the judicial and administrative experience of Mr. Artan Hajdari (former vice Minister of Justice and former President of a Court of Appeal).

Albania represents a considerable market in the region due to several agreements on free trade with neighbouring countries and European Union, as well as an attractive investment destination. Albania has enjoyed a high





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sustained rate of economic growth over the past several years, ranking Albania into the group of countries with a high Human Development Index (HDI).

Haxhia & Hajdari Attorneys at Law offers its clients the advantage of dealing with lawyers who are experienced in Corporate Law, Litigation, Intellectual Property, Commercial Dispute, Mediation, Labour Law, Banking Law, Tax Law, Administrative Law, Criminal Law, etc.

For the second consecutive year Haxhia & Hajdari Attorneys at Law is ranked by Chambers Europe in Band 1 for Dispute Resolution.

For more information please visit: www.lawfirmh-h.com.al

Chile – Prieto y Cía

Prieto y Cía is a Chilean law firm based in Santiago. Established in 1977, the Firm is a full-service business-oriented law firm, ranked among Chile's ten most renowned in the country.

Prieto y Cía is a law firm with 35 years of experience supporting a wide array of local and international clients in various industries.

Comprising of more than 50 lawyers (most of them with studies and training abroad). Prieto is structured into flexible working groups, enabling immediate attention for urgent matters from clients under the skillful supervision of their partners. Most of the Firm's lawyers have postgraduate degrees in international universities.

Prieto assists multinational and domestic clients across all major practice areas including Corporate, M&A, Energy and Natural Resources, Oil and Gas, Mining, Environment, Banking and Finance, Capital Markets, Litigation and Arbitration, Antitrust, Labor and Employment, Taxation, Real Estate and Infrastructure, Shipping, Customs and International Trade, Securities Market, Bankruptcies and Insolvencies and Insurance and Reinsurance.

Prieto y Cía is permanently ranked as a top-tier firm in most of the practice areas by Chambers and Partners, LatinLawyer, Legal 500, and IFLR 1000. In addition, the partners are regularly recognized for their work.

For more information please visit: www.prieto.cl

FLI NET Malaysia – 2013/2014 Achievements

Azmi & Associates – FLI NET Malaysia (emeritus FLI NET Board member) – continues its 'path of excellence' as evidenced through the outstanding recognitions received by the firm.





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2013






-  2013 Employer of Choice – Asian Legal Business
-  2013 Top 10 Largest Law Firm in Malaysia– Asian Legal Business
-  2013 AsiaLaw Leading Lawyers – DAMA, ALAM, SAS, ZMS, NMN
-  Dato' Azmi Mohd Ali - Asialaw Leading Lawyers 2013 in Capital Markets and General Corporate Practice
-  Ahmad Lutfi Abdull Mutalip - Asialaw Leading Lawyers 2013 in Islamic Finance
-  Serina Abdul Samad - Asialaw Leading Lawyers 2013 in Capital Markets
-  Zuhaidi Mohd Shahari - Asialaw Leading Lawyers 2013 in Mergers and Acquisitions
-  Noreeta Mohd Nor - Asialaw Leading Lawyers 2013 in Banking and Project Finance
-  2013 FGVH IPO – Islamic Finance News (under the category of “IPO of the year”)
-  2013 Winner for Lawyers World Annual Awards – Lawyers World

2014

-  2014 Malaysia Law Firm of the Year - Asian Legal Business
-  2014 Corporate Social Responsibility Law Firm of the Year - Asian Legal Business

Other Relevant News Bites



-  Mr. Peter Larsen, the newly appointed FLI Partner, joined FLI Principal in Brussels, Belgium, to assist in a series of FLI HQ internal training sessions. While in Brussels, he also met with the FLI NET Belgian partners at Van Bael & Bellis to go over a number of client management matters.
 -  To continue developing the recently established **strategic alliance** with Thomson Reuters, Mr. Casares and Mr. Larsen traveled to London to meet with Thomson Reuters’ Business Development Team. FLI is proud of this alliance and continues to search for ways to optimize this relationship.
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-  As part of the UK trip, FLI Principal and Mr. Larsen also met with the GC of one of FLI NET UK-based strategic clients to go over areas where FLI’s platform would prove valuable to client’s world-wide business objectives.
 -  FLI continues to provide valuable support through FLI NET USA partners with the IP portfolio management to a client in the mobile applications industry.
 -  In line with its established model of FLI HQ being the principal business development engine, FLI held business development sessions with FLI NET Portuguese partners at MGRA.

