

Edition 67: April 2015

Message from FLI NET Partners



The countdown has already begun for FLI NET 2015 UK spring Conference, a mega event on May 21 & 22, 2015 at Birmingham for which we all are working relentlessly to make the Conference as memorable occasion. This conference, co-hosted by Amarchand & Mangaldas from India and Wragge Lawrence Graham & Co from UK, will witness huge gathering of around 45 law firms, clients and VIPs from across Europe, Asia, America, Africa and Middle East. Media blitz highlights “first-ever” international conference of this size in Birmingham having the impressive panel of GCs/CFOs from DHL, Hydratight, Bray International, NEC and Shell International. It is extremely gratifying to see FLI’s ongoing evolution into leading global network.

This Conference will aim at innovation, knowledge sharing and thought provoking discussions and will pave the way for valuable development of FLI NET Partner Firms led by their business-driven strategy. FLI believes in convergence and with this aim it endeavors to bring together some of world’s finest minds in Birmingham to add feather to its enviable reputation for sophisticated legal support over the years and make this Conference a watershed one for FLI NET Partners. This is going to be a networking time as clients’ business increasingly move across borders and are looking for alliances in different jurisdictions with law firms which can be trusted. It is a time for law firms to build the bridges across borders and capture the attention of multi-national companies by showcasing the FLI business model perfect solutions to the current challenges.

I look forward to seeing you all at the Conference to regroup and consider our future together as a network.

Krishnan Malhotra, Suresh A. Shroff & Co., FLI NET Partner India

US MULTINATIONAL CLIENT REQUESTS MULTI-COUNTRY LABOR LAW ASSISTANCE

A US multi-national client approached FLI NET for multiple countries support in connection to local employment law matters. Following initial stage of discussions, eight FLI NET Partners have been asked to complete preliminary conflict checks and familiarise themselves with the client’s business model.

Having demonstrated timely responsiveness, the client was very impressed with the FLI model so far and has already instructed FLI to proceed with the

assignment in the EU. Other countries will follow shortly.

The continuous value added through FLI’s role of acting as clients’ ‘Assistant GC’ bears fruit to the entire networks and, particularly, to clients who - once they turn a project to FLI NET - rest in confidence that they will receive significant value in return.



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LITIGATION SUPPORT BY FLI NET TURKEY and NETHERLANDS

A matter from a newly acquired client took FLI Principal to Houston, Texas.

While being convinced of FLI value proposition from the very first meeting back in 2014, the client engaged FLI's Turkish partner ([Birsel Law Offices](#)) on a litigation/settlement matter earlier in the year as well as FLI's Dutch partner ([Pels Rijcken &](#)

[Droogleever Fortuijn N.V.](#)) on an employment/litigation/settlement matter.

During the on-site meetings, attended by Pete Larsen and Orlando Casares, the client highly praised the Turkish and Dutch teams for providing them with the support that was both very timely and right on-the-spot.



Pels Rijcken
& Droogleever
Fortuijn *advocaten*
en notarissen

FLI BOARD HOLDS GROUP CALL

While in Houston, Mr. Casares held a series of meetings with the local team at [Gray Reed & McGraw](#) as well as hosted the FLI Board conference call.

A number of important issues was discussed during the call, including: General Spring Conference 2015 (London/Birmingham); FLI NET Bylaws (which would be officially announced during the UK Conference in Birmingham), as well as Business Development initiatives and prospective FLI NET member firms.



FLI ENGAGED IN VIETNAM and RUSSIA

A long-standing FLI NET client in the turbines industry requested FLI's support in Vietnam and Russia.

The Vietnam support focused on elaborating local requirements and limitations on data transmission. With the project in Russia, FLI NET local team has been requested to advise on the potential impact that

and regulations. As FLI NET already assisted client with similar project in over 50 countries, the structure and flow of the assignment has been managed very efficiently, both time- and cost wise, which ultimately resulted in added value to the client. the new upcoming regulations might have on client's business activities in the country.

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FLI NET SPRING 2015 CONFERENCE UPDATE (LONDON/BIRMINGHAM)

With just couple weeks to go to our [global conference](#) in London/Birmingham on May 20-23, we are happy to see over forty countries confirming their attendance along with few clients. The UK media has picked up the significance of the 'biggest-ever' legal conference in the region with great interest as you can see from various [press releases](#).

To start out the event, the UK team will welcome all attendees on May 20th at their stunning London offices at 4 More Riverside for an evening reception starting at 18:30 hrs. FLI NET Partners and spouses/companions are all welcome to be part of this evening.

On the morning of the following day, May 21st, all attendees will undertake an enjoyable train ride via exclusive carriage to Birmingham where the conference will officially kick off with a lunch at Wragge Lawrence Graham & Co.'s premises at 2 Snowhill.

The Friday, May 22nd, events will take place at Banqueting Suite - the historic premises of Birmingham's Council House. This would prove very suitable venue to welcome all invited VIP guests for the conference's proceedings, which would feature the keynote addresses by Mr. and Mrs. Shroff (Amarchand & Mangaldas & Suresh A. Shroff & Co.) by LegalZoom's CEO.

This will be followed by numerous break-out sessions and FLI NET Practice Group meetings. The event will then end with the traditional award ceremony during the gala dinner at the beautiful Warwick Castle where selected FLI NET Partners.

We very much look forward to seeing you all in London and Birmingham!

FOR CONFERENCE AGENDA, ATTENDEES, and ALL OTHER DETAILS PLEASE CONSULT THE CONFERENCE'S ONLINE PAGE.

FLI NET LIFE SCIENCES PG HOLDS SECOND GROUP CALL

On April 28th, the [FLI NET Life Sciences Practice Group](#) met for a second meeting through a group call. [Ms. Catherine Longeval](#) (Van Bael & Bellis, Belgium) hosted the call and led the group discussion.

Among the topics discussed were the status of the Practice Group brochure, LinkedIn group, FLI

Conference in May, Pitches, and other miscellaneous items of business.

FLI Head Office expresses appreciation to all those who were able to participate in the conference call. The next meeting will take place in Birmingham during the [FLI Conference](#).



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CHAMBERS & PARTNERS RECOGNIZES FLI NET MEMBER FIRMS

FLI NET Belarus team Vlasova Mikhel and Partners (undoubtedly the leading firm in the country), was ranked very highly in the latest ratings. Vlasova Mikhel and Partners received the highest rating of Band 1 in both Commercial & Corporate

Law and Dispute Resolution Law. Additionally, the Firm was also recommended by Chambers Global as the leading lawyers of Belarus in the fields mentioned above.

FLI NET Serbia Firm JPM Jankovic Popovic Mitic has been recognized as one of the top law firms in Serbia. Many partners were such as Nikola Jankovic, Nenad Popovi, Jelena Gazivoda, Milica

Subotic, Marko Jovkovic and Nikola Poznanovic were praised for their industry-leading expertise receiving top tier rankings.

FLI NET Philippines Firm SyCip Salazar Hernandez & Gatmaitan received the highest rating of Band 1 in both Corporate & Finance Law and Projects, Infrastructure, & Energy Law.

- Rafael A. Morales - Eminent Practitioner in Corporate & Finance
- Mia Gentugaya - Band 2 in Corporate & Finance
- Rocky Alejandro L. Reyes - Band 3 in Corporate & Finance
- Hector de Leon, Jr. - Band 1 in Projects, Infrastructure & Energy
- Vicente Gerochi - Band 1 in Corporate & Finance

A number of lawyers from the firm also received recognition from Chambers Global 2015. Their names and recognitions are:

- Andres G. Gatmaitan - Senior Statesman in Corporate & Finance

FLI NET Firm Japan Firm Atsumi & Sakai were recognized as a Leading Firm in Banking & Finance, Capital Markets: Securitisation & Derivatives. In addition, two of the firm's partner also received recognition from Chambers Global as Leading

Individuals in their fields. Hiroo Atsumi was recognized for his efforts in the fields of Banking & Finance and Capital Markets: Securitisation & Derivatives. Yutaka Sakai was also recognized for his efforts in Banking & Finance.

Congratulations to all firms and lawyers that were recognised in this prestigious ranking!



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FLI NET PARTNER - WRAGGE LAWRENCE GRAHAM & CO - LEGAL BUSINESS AWARDS

At the high-profile ceremony of the Legal Business Awards 2015, FLI NET UK Partner firm (and host of the upcoming FLI UK Conference) **Wragge Lawrence Graham & Co** was named Real Estate Team of the Year and Legal Technology Team of the Year.

They beat strong competition to earn this prestigious award. The team has helped the firm's practice to be a top 5 UK real estate practice. The legal technology team has also been very helpful for the firm's growth. The team has successfully facilitated a number of projects including a merger in May of 2014 and the management of offices in the UK and internationally.

