

# First Law International

## NEWSLETTER

For the busy, successful lawyer on the go!

Edition 4: September 2009

### **FLI NET - New Partner from Albania!**



FLI NET is very pleased to announce a new partner from Albania, **Kalo & Associates!**

Kalo & Associates is a leading law firm in both Albania and Kosovo.

Having been listed in numerous prestigious publications and directories such as IFLR1000, Chambers & Partners, and Chambers Europe, Kalo & Associates adds additional bandwidth to the FLI network.

Among other key areas, Kalo & Associates is active in almost all privatization projects conducted in Albania.

Considering the length of service and the extensive work carried out in key transactions within Albania the firm has forged and maintains excellent relations with various departments of government administration. The firm is also widely recognized as a leader in the Albanian jurisdiction by many prominent international law firms that often see Kalo & Associates as a first choice for local assistance.

Welcome to First Law International!

(Picture on left: Orlando Casares, left, with the partners from Kalo & Associates)

### **Message from the President**

Dear Partners,

FLI's business model continues to demonstrate it is an idea whose time has come. Not only does FLI continue to attract Partners with significant profiles as seen by our most recent, top-rated law firm from Albania, but also an impressive growing client list which previously tended to gravitate to the traditional franchise mega law firms.

*Orlando J. Casares*

### **FLI is asked to manage a delicate case.**

FLI Brussels has been approached by a one of the world's largest steel companies to assist on a delicate market standards issue with significant downside implications.

A series of meetings were organized at the client's request over a 2-day working sessions with the company's senior management to outline the legal strategy to pursue.

From this initial review, a course of action is being determined by our FLI NET German Partners to pursue our client's interests in a high stakes litigation.

### **FLI catches blue chip company – New Assignment!**

After announcing its official membership with FLI, our newest partner from Albania, Kalo & Associates, has been immediately engaged by a FLI NET Swiss Partner's significant client in the HORECA industry (top fortune company) to deal with the transition of duty stamp digitized technology. FLI NET Albanian Partner's support proves to be valuable in that in addition to their in-house capabilities they also maintain key contacts with the relevant national ministries.

### **HIGHLIGHT OF THE MONTH**



FLI NET Belarus Partners, **Vlasova Mikhel & Partners**, won the tender from among a number of competitors to represent a state-owned Belarus company before the Ukrainian anti-dumping authorities.

Given the cross-border nature of this project, the Belarus partners have referred this significant file into the experienced hands of our FLI NET Ukraine team of Konnov & Sozanovsky.

This great achievement of our Belarus and Ukraine partners highlights the in-house capabilities and unparalleled local reputation of FLI NET's individual network firms as well as the viability of intra-cross referrals, thus adding value to the entire network.

(Picture on left: Liliya Vlasova, Founding Partner of Vlasova Mikhel & Partners)

