

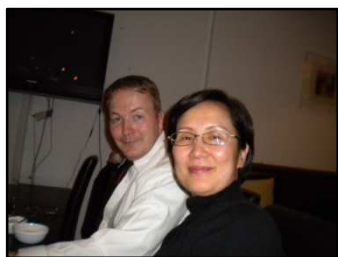
# First Law International

## NEWSLETTER

For the busy, successful lawyer on the go!

Edition 3: August 2009

### *FLI's value added is proven once more in complex, cross-border mega-projects!*



FLI is proud to recognize the efforts of our Korean Partner, Mira Sun from Hankyul Law Firm for having introduced a significant opportunity to our FLI NET German Partners, Fritze Wicke Seeling (FPS) in a multi-jurisdictional project involving the acquisition of a European alternative energy company. This acquisition required FLI's support of partners from our Berlin and Dusseldorf offices, as well as FLI's aggregate support by having procured the needed assistance of the technical engineering services of an expert in this industry as well as an

accounting/tax firm to manage the financial models expected to form the basis of the valuation of the investment.

Given that the project involved yet a third European country, it required precise and careful coordination. Further given that the transaction was envisaged to close within 25 days from the date FLI received the mandate, the project required FLI's entire team to work day and night and through the weekend and to travel onsite to achieve the desired objectives under severe time constraints (Picture on the left: members of FLI Executive Management - Ms. Mira Sun, Republic of Korea and Dr. Klaus Jankowski, Germany).

### **Message from the President**

Dear Partners,  
I'm pleased to report to you that I've had a very productive meeting with the acting GC and CFO of a US Fortune Company in the Solar Turbine Industry. This company has significant presence in the EU and is currently looking to expand their operations in another EU country through a Greenfield site expected to house over 300 employees. I'm confident that the selected FLI local Partner will shine in this project. Keep up the good work, Partners!

Orlando J. Casares

### **Marketing Strategy**

Orlando has had two meetings with Senior Partner, Mark Burch, in Washington DC in the past four weeks to consider effective marketing strategies going forward. While there are a number of possible venues to exploit, it has been agreed that FLI should concentrate some efforts on web marketing while Mark shall continue to pursue big, blue chip companies as well as make a concerted effort to approach US mid-size law firms to pitch our model to the International Partners.

### **FLI's Impressive Growth Continues!**

In light of recent demands by FLI's multinational clients to assist them in various jurisdictions and to add value to the FLI's services, FLI Brussels is now finalizing agreements with the top-ranked law firms in following countries:

**EURORE** : Denmark, Hungary - **CIS** : Uzbekistan - **ASIA PACIFIC** : Hong Kong, Thailand

### **HIGHLIGHT OF THE MONTH**



FLI NET Romania, **MUȘAT & ASOCIAȚII**, has been ranked "**Business Law Firm of the Year 2008 Eastern Europe (Romania)**" in the fourth edition of ACQ Global Awards. This distinction was granted further to an independent poll carried out by the well-known British publication among more than 2,200 relevant professionals. The ACQ Global Awards 2009 winners were selected further to the assessment of a questionnaire completed by 2,284 legal advisors and in-house corporate counsel around the world, alongside business journalists, analysts and researchers in this field. As a result, the publishers of ACQ Magazine selected the personalities and corporations "with the strongest impact on the mergers and acquisitions industry in 2008" (picture on left: Mr. Gheorghe Musat, Managing Partner).

